

365 Chemical



Chemical365

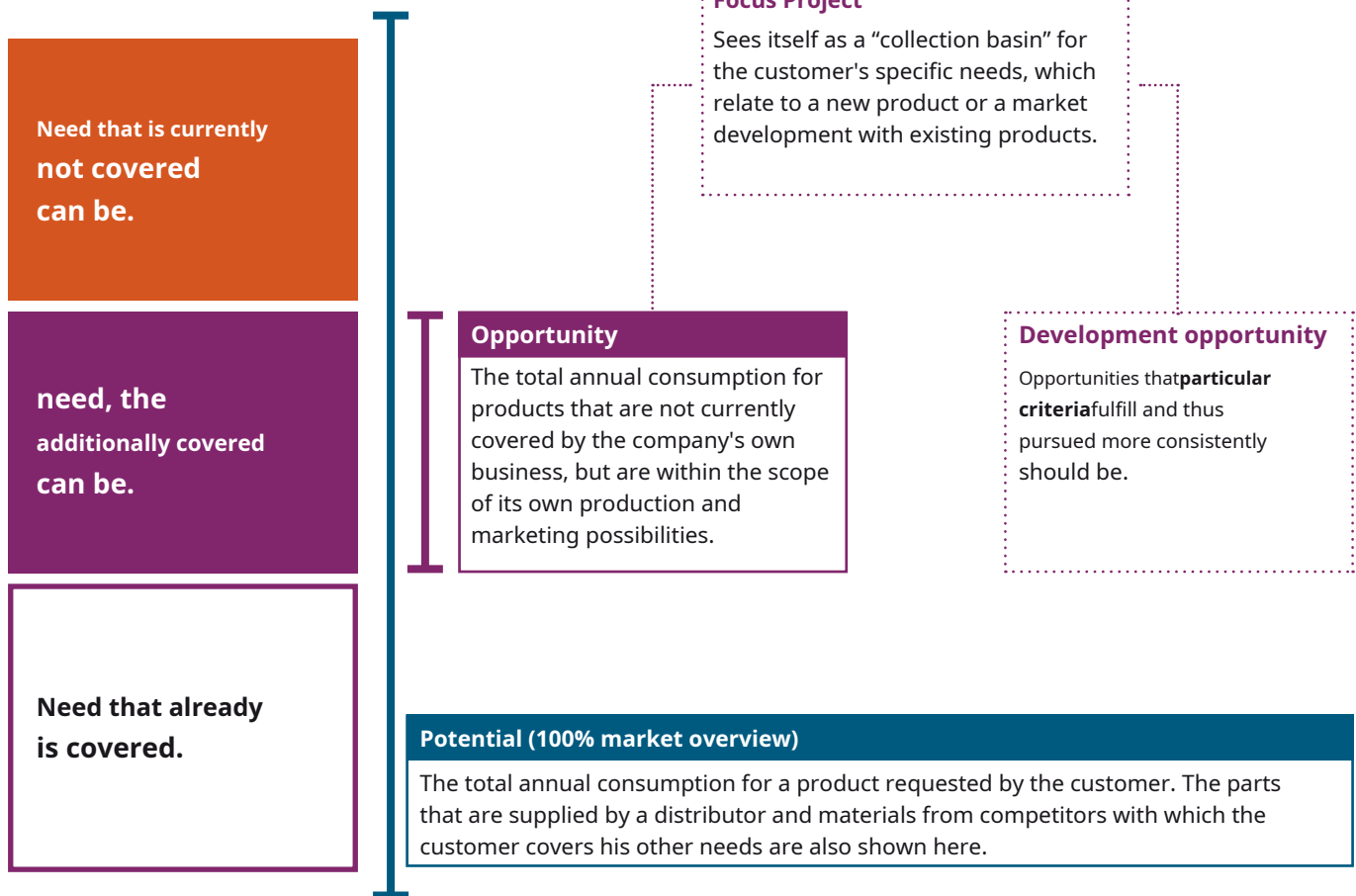
The Chemical365 product offers companies in the chemical industry comprehensive solutions that make everyday work easier and more efficient. Based on Microsoft Dynamics CRM & ERP, the Chemical365 product accompanies you from acquisition to quotation creation, from commissioning to maintenance through the entire value creation process. The solution is fully integrated into Outlook and can be seamlessly connected to other systems. Our team of experts ensures quick and uncomplicated implementation into your existing system landscape and accompanies you into the world of Industry 4.0 and Internet of Things.

Chemical365 core features

- › Project and service sales
Support in the offer process and follow-up
- › Analysis of potential (100% list) and Needs of current and potential customers
- › Recording customer contacts as visit reports (Visit Report) with structured content and evaluations
- › Packaged and unpackaged goods, products, materials alien and product hierarchies
- › Production facilities and capacities
- › Timeline – all important CRM information of your customer at a glance
- › 360° customer sheet – compressed 360° view on your customers
- › The quick processing and process mask combined the most important basic processes of the system in one interface
- › Sales opportunity assessment (questionnaire). a standardized matrix
- › Advanced document creation with management
Text modules and attachments
ERP linker – context-related jumps into internal systems (SAP, NAV, etc.) and Internet applications (Bing, Bing Maps, etc.)
- › Interface module – Seamless integration with SAP, Microsoft Dynamics 365 Finance, Operations, Business Central, Marketing, Sales, Commerce, HR, Service, etc.
- › Master data management –
Synchronization of master data in Your company, taking critical fields into account (including clearing process)
- › Approval process for application and Implementation of releases
- › Sales area assignment based on Countries, zip codes or other criteria
- › Pattern Management
- › Sample shipping with DHL tracking
- › Marketing campaigns and activities

Analysis of potential and needs

Potential (100% market overview)



Pattern Management

Record requested and sent samples in your CRM system and always have an up-to-date display of which customers and interested parties have which samples. Enable tracking and easily check sample delivery deadlines. The 360° view of the customer gives you transparency about their sample orders and you can compare them to the actual orders.

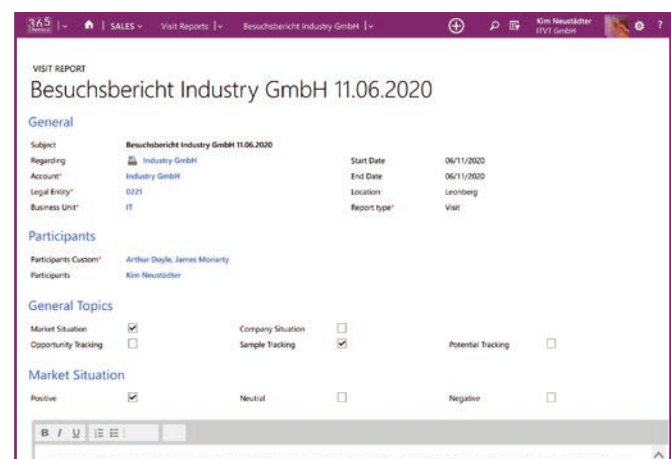
Sample shipping with DHL tracking

Send products, accessories and samples to your customers and export data from your service requests into the DHL standard software. Once the label has been printed, you can import the tracking number back into your CRM system. In this way, you can track the shipment and automatically send your customer the tracking numbers including a link by email.

Visit Report

Document your visits, acquired knowledge and customer contacts via a visit report directly in your CRM system.

Formattable free text information can be stored in the same way as structured, evaluable information. Initiate follow-up activities at the push of a button, such as sending sales documents and send the visit report in PDF form to a selected distribution group.





ITVT Group

The ITVT Group is an international provider of industry-specific CRM and ERP enterprise solutions based on Microsoft Dynamics. As a business consulting service provider, ITVT supports medium-sized companies in the IT-supported optimization of their business processes - from strategy and process consulting to questions about system selection, - implementation and integration. For hosting and cloud services, ITVT operates several BSI-certified high-security data centers in Germany.

The company was founded in 2001 and currently employs around 170 people. The group's headquarters is in Leonberg near Stuttgart.

ITVT is also represented at the locations Biberach, Essen, Hamburg, Karlsruhe, Kiel, Cologne, Leipzig, Munich, Nuremberg, St Petersburg (Florida, USA), Amsterdam (Netherlands), and Beijing (China).

ITVT customers benefit from many years of extensive industry experience, technological expertise and global presence at locations on three continents. We are specifically expanding our technological and business know-how and are also very familiar with innovation topics such as the Internet of Things (IoT), artificial intelligence, machine learning, big data and the cloud.

Successful projects of all sizes

Our experienced, highly qualified and socially competent experts ensure quick and seamless integration of our solutions into your system landscape.

Training and reliable 24/7 support

With our professional support in accordance with ITIL, you are always on the safe side. We support you in the smooth and efficient use of your CRM solution and Microsoft Business Solutions, the support of your IT infrastructure and the training of your users. You can immediately reach a friendly and competent ITVT specialist around the clock via our multilingual support hotline.

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